

# Bilbao Bootcamp II

Scaling and Building  
Investable Territorial Solutions through the Localization  
Blueprint and the SDG Localization Marker

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## AGENDA

 9-11 June, 2026

 Bilbao, Spain

In collaboration with:



## Bilbao Bootcamp II

### Scaling and Building Investable Territorial Solutions through the Localization Blueprint and the SDG Localization Marker



9-11 June 2026



University of Deusto

24, Universidades Ave. 48007 - Bilbao

Bilbao Bootcamp II convenes governments, financial institutions, investors, and development partners around a shared challenge: how to translate territorial ambition into investable, mission-oriented finance systems. Moving beyond traditional project-based approaches, the Bootcamp focuses on the design of coherent financing architectures that connect local priorities with global capital in a structured and scalable way.

Over three days, participants move through a structured journey from strategic framing to prototype design and investment engagement.

#### DAY 1 - JUNE 9

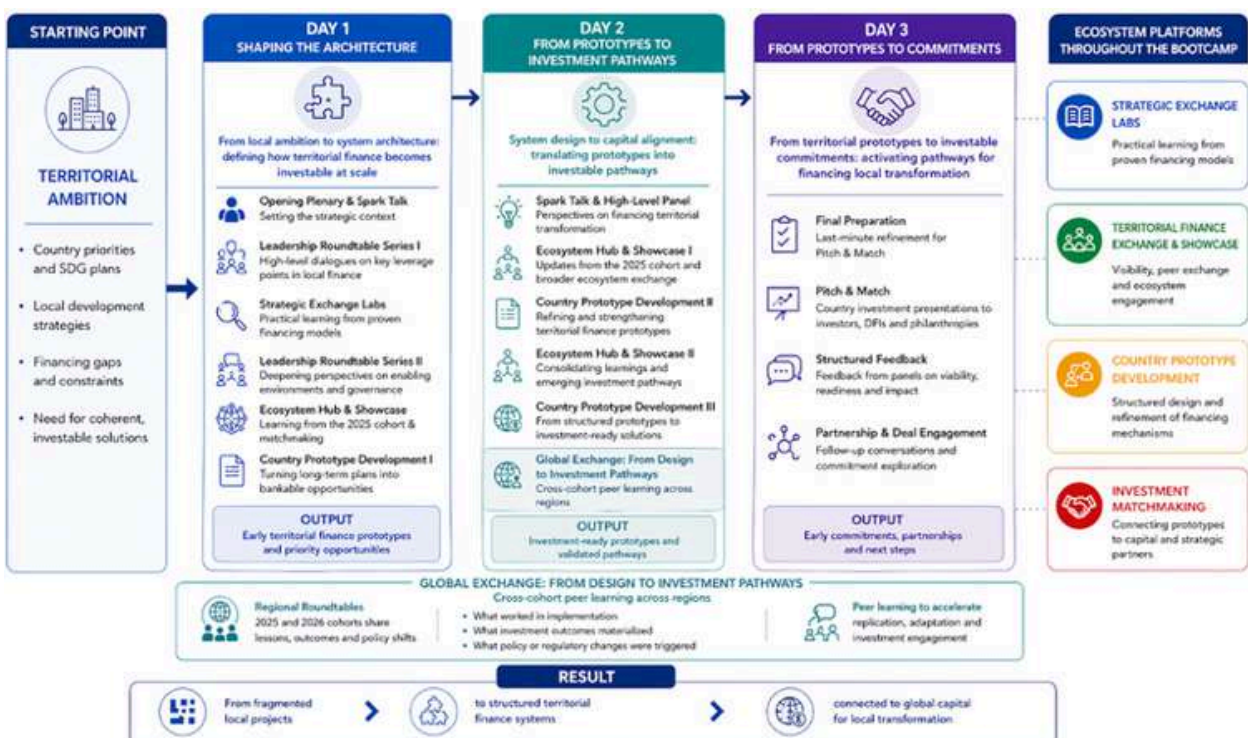
Focuses on shaping the architecture of territorial finance through high-level dialogue, leadership roundtables, and early prototype development.

#### DAY 2 - JUNE 10

Advances this work by refining prototypes and aligning them with financing pathways through technical exchange and ecosystem interaction.

#### DAY 3 - JUNE 11

Brings countries together with investors, development finance institutions, and philanthropic partners to test, validate, and connect prototypes to real investment opportunities and early commitments.





9-11 June 2026



**University of Deusto**

24, Universidades Ave. 48007 - Bilbao

## JUNE 9 - DAY 1

### SHAPING THE ARCHITECTURE OF TERRITORIAL FINANCE



**THEME:** From local ambition to system architecture: defining how territorial finance becomes investable at scale

**OBJECTIVE:** Establish the strategic and conceptual foundations of mission-oriented territorial finance, and begin structuring country-level prototypes through peer exchange, expert insight, and early design work across governance, finance, and investment systems.

08:30 – 09:30	<p><b>OPENING PLENARY:</b> The Strategic Moment for Local Finance in Global Development <b>Venue:</b> Paraninfo, University of Deusto</p> <ul style="list-style-type: none"> <li>• <b>Juan José Etxeberria</b>, Rector, University of Deusto</li> <li>• <b>Eva Granados Galiano</b>, Secretary of State for International Cooperation, Ministry of Foreign Affairs, European Union and Cooperation, Government of Spain</li> <li>• <b>Noël d'Anjou Olaizola</b>, Regional Minister of Finance and Treasury, Basque Government</li> <li>• <b>Juan Mari Aburto Rique</b>, Mayor, City of Bilbao</li> <li>• <b>Dario Liguti</b>, Director of Energy, Housing and Land Management Division, UNECE, Co-chair Local2030 Coalition</li> </ul>	
09:30 – 10:00	<p><b>SPARK TALK 1:</b> “Catalyzing Change: Unlocking Impactful Financing at Scale”</p> <ul style="list-style-type: none"> <li>• <b>Mahmoud Mohieldin</b>, United Nations Special Envoy on Financing Sustainable Development</li> </ul> <p><b>Venue:</b> Paraninfo, University of Deusto</p>	
10:00 – 10:30	<p><b>COFFEE BREAK</b> <b>Venue:</b> Claustro, University of Deusto</p>	
10:30 – 11:45	<p><b>LEADERSHIP ROUNDTABLE SERIES:</b> High-Level Dialogues on Structuring Local Finance <b>Venue:</b> Paraninfo, University of Deusto</p> <p>The Leadership Roundtable Series brings together senior leaders from governments, financial institutions, the private sector, and the UN system for dynamic dialogues on how territorial SDG ambitions can be translated into credible financing pathways.</p> <p>Each 1hr roundtable focuses on a key leverage point in local finance, including fiscal credibility, governance innovation, business models, blended finance, and private-sector risk. The discussions are designed as strategic exchanges, creating space for reflection, cross-sector insight, and emerging approaches to territorial investment.</p> <p><b>10:30 – 11:45 Roundtable A:</b> “From Global Finance Reform to Investable Territorial Pipelines”</p> <p>Remarks by <b>Marta Mulas</b>, Director of Financial Cooperation and General Manager of the Spanish Sustainable Financing Fund (FEDES), at the Spanish Agency for International Development Cooperation (AECID), and <b>Dr. Nasser B. Alkahtani</b>, Co-Chair of the Global Flagship Initiative for Food Security Advisor to the President &amp; AGFUND Envoy.</p>	

## JUNE 9 - DAY 1 (Cont.)

### SHAPING THE ARCHITECTURE OF TERRITORIAL FINANCE



10:30 –  
11:45  
Round-  
table A

Venue:  
Paraninfo

**Participants:**

- **Antoni Ballabriga Torreguitart**, Global Head of Sustainability Intelligence & Advocacy, BBVA
- **Marta Mulas**, Director of Financial Cooperation and General Manager, FEDES, AECID
- **Pablo Pérez-Montero**, Global Head of Sustainable Finance & ESG Advisory at CaixaBank CIB
- **Zienzile Dillon**, Municipal Finance and Local Infrastructure Advisor, UNCDF
- **Ben Mokheseng**, Head of Municipal Finance, Investments Division, Development Bank of Southern Africa (DBSA), South Africa
- **Moderator: Elaine Genser**, Head of Partnerships, UN Joint SDG Fund

**Focus:**

This roundtable connects global debates on international financial reform with the practical challenge of structuring investable territorial financing systems. It examines how blended finance and mission-oriented approaches can move from fragmented projects to coherent, scalable investment pipelines. The discussion will explore how local public finance, policy frameworks, DFIs, commercial banks, and catalytic capital can be aligned across the full project lifecycle. It will focus on translating global financing shifts into structured, standardized pipelines that reduce transaction costs and unlock private investment at scale.

**Objectives:**

- Bridge global finance reform discussions with territorial implementation realities
- Examine how blended finance can support pipelines from early-stage preparation to scale
- Discuss coordination across public finance, DFIs, and private investors
- Explore approaches to standardize pipelines and improve investment readiness
- Identify conditions to align policy, finance, and capital toward scalable development outcomes

11:45 –  
12:55

**STRATEGIC EXCHANGE LABS**

Venue: Paraninfo, University of Deusto



The Strategic Exchange Labs are expert-led 20min sessions focused on practical learning from proven subnational financing models. Each lab examines a specific instrument or approach, unpacking how it was structured, financed, and implemented, and the enabling conditions behind its success.

Through direct engagement with practitioners, participants explore real-world cases, including design choices, institutional arrangements, and implementation challenges. The format prioritizes applied learning, creating space to understand how these models work in practice, and what makes them scalable or adaptable across different territorial contexts.

**11:45-12:05 | Lab 1: “The Localization Blueprint and the Loc Marker 2.0 in Action”**

**Speaker: Sébastien Vauzelle**, Head of Secretariat, United Nations Local2030 Coalition

- Explore how the Localization Blueprint serves as a framework for driving integrated, territorial, and people-centered sustainable development.
- Understand how the Loc Marker 2.0 helps territories assess, strengthen, and scale SDG localization efforts.
- Examine how the Blueprint creates the conditions for mobilizing resources, attracting investment, and aligning stakeholders around shared territorial priorities, building trust and strengthening the social contract

**12:05-12:30 | Lab 2: “Regional Bonds for Subnational Investment”**

**Speaker: Asier Areitio**, Basque Government

- Explore how regional and subnational bond instruments can mobilize capital for local infrastructure and development
- Understand the institutional, regulatory, and creditworthiness requirements for issuing bonds at subnational level
- Examine successful case studies, including structuring, risk mitigation, and investor engagement
- Identify pathways to replicate or adapt bond models in different country contexts

## JUNE 9 - DAY 1 (Cont.)

### SHAPING THE ARCHITECTURE OF TERRITORIAL FINANCE



11:45 –  
12:55

**STRATEGIC EXCHANGE LABS**  
Venue: Paraninfo, University of Deusto



12:30-12:55 | Lab 3: *“From Fragmentation to Investable Landscapes: Financing Nature, Climate and Development”*

**Speaker:** Céline Beaulieu, Head of Public Sector Partnerships, WWF International

- Introduction to WWF’s Landscape Finance Approach to move from fragmented projects toward investable territorial finance systems.
- Focus on overcoming fragmented finance and the lack of investment-ready pipelines for sustainable development.
- Exploration of landscape-level approaches to align stakeholders and structure blended finance solutions.
- Discussion on mobilizing public, private, and philanthropic capital through “financing green” and “greening finance.”
- Practical examples of translating territorial priorities into bankable investment pipelines and scalable partnerships for nature, climate, and development outcomes.

12:55 –  
13:45

**LUNCH**  
Venue: Claustro, University of Deusto



13:45 –  
15:45

**SIMULTANEOUS SESSIONS**  
Venue: Claustro, University of Deusto



Participants should join the session assigned to their cohort.

#### COHORT 2025

Venue: Sala Barandiaran, University of Deusto

13:45 – 14:45

**Roundtable B:** *“Unlocking Private Capital: De-Risking and Sustainable Business Models”*

Remarks by **Carlos Watson** – FAO, Director, a.i., Office of Sustainable Development Goals, UN Food Systems Coordination Hub

#### Participants:

- **Paul Santos**, Managing Partner, Wavemaker Partners
- **Dr. Conrad Rein**, Secretary general, Global Flagship Initiative for Food Security
- **Lida No**, CEO, Credit Guarantee Corporation of Cambodia
- **Tatjana Brankov**, Special Adviser to the Minister of Agriculture, Forestry and Water Management, Serbia
- **Moderator: Lisa Kurbiel**, Head of Secretariat, UN Joint SDG Fund

#### COHORT 2026

Venue: Claustro, University of Deusto

13:45-15:45

**Country Prototype Development Session I**

Turning Long-Term Territorial Plans into Bankable Opportunities

This session marks the transition from strategic dialogue to hands-on design. Country teams will work in a dedicated, facilitated setting to translate long-term territorial development plans into structured, finance-ready concepts.

Building on insights from the Leadership Roundtables and Strategic Exchange Labs, participants will begin to frame concrete financing challenges and identify priority opportunities grounded in their local context. Through guided support from technical experts, teams will explore how to structure viable financing mechanisms, align policy and investment priorities, and shape early-stage pipelines that can attract public and private capital.

*\*Description continues on next page\**

## JUNE 9 - DAY 1 (Cont.)



### SHAPING THE ARCHITECTURE OF TERRITORIAL FINANCE

Participants should join the session assigned to their cohort.

#### COHORT 2025

Venue: Sala Barandiaran, University of Deusto

**Focus:** This roundtable explores how territorial initiatives move from perceived risk to investable opportunities by combining effective de-risking strategies with sustainable business models. It examines how governance, policy coherence, data systems, and early-stage interventions reduce uncertainty, while ESG-driven approaches and partnership models help anchor long-term private investment.

The discussion connects risk perception with value creation, focusing on how aligned incentives, credible institutions, and viable business models can unlock private capital and sustain investment at the local level.

**Objectives:**

- Identify key sources of perceived and actual investment risk in local initiatives
- Explore governance, policy, and data solutions that improve predictability and investor confidence
- Examine how business models and ESG approaches strengthen credibility and long-term value creation
- Discuss risk-sharing mechanisms and incentive alignment across public and private actors
- Highlight the role of partnerships and data systems in enabling scalable, sustainable investment

13:45 – 15:45  
Simultaneous sessions

#### COHORT 2026

Venue: Claustro, University of Deusto

The session focuses on moving from ambition to structure – clarifying what is investable, what needs to be strengthened, and how different sources of capital can be mobilized in a coherent way.

**Participants:**

- Country delegations (national and subnational government representatives)
- UN Country Teams
- Technical experts and facilitators (finance, governance, and sector specialists)
- Selected partners supporting country design processes

#### COHORT 2025

14:45 – 15:45 Roundtable C: “Local Governance, Trust & Innovation for Investable Territories”

**Participants:**

- **Laura Señán**, Director for Partnerships, Avina Foundation
- **Stephen Keppel**, President, PVBLIC Foundation
- **Bram van Eijk**, Executive Director, One Family Foundation
- **Mónica Vasquez Del Solar**, Director Catalytic Ventures, Open Value Foundation
- **Maikol Porras**, Mayor, Municipality of Sarchi, Costa Rica
- **Dilia Margarita C6 Coy**, Governor, Alta Verapaz, Guatemala
- Moderator: **Elaine Genser**, Head of Partnerships, UN Joint SDG Fund

**Focus:**

This roundtable explores how trust, governance innovation, and municipal capacity jointly shape investable local environments. It brings together two complementary perspectives: (1) community acceptance, fiscal credibility, and social legitimacy as de-risking assets, and (2) institutional innovation in public administration and decentralization that enables effective co-creation among governments, citizens, and investors.

Beyond traditional financial metrics, the discussion highlights how transparency, participatory governance, and collaborative policymaking strengthen stability, reduce execution risk, and improve long-term predictability for investment. It also examines how local governments can align fiscal discipline with open governance and innovation to reinforce credibility with both citizens and capital providers.

\*Description continues on next page\*

## JUNE 9 - DAY 1 (Cont.)

### SHAPING THE ARCHITECTURE OF TERRITORIAL FINANCE



<p><b>13:45 – 15:45</b> Simultaneous sessions</p>	<div style="background-color: #0056b3; color: white; padding: 5px; text-align: center;"> <b>COHORT 2025</b>                  Venue: Sala Barandiaran             </div> <p><b>Objectives:</b></p> <ul style="list-style-type: none"> <li>• Examine how trust, community acceptance, and civic participation reduce political, social, and implementation risks</li> <li>• Explore how local fiscal credibility and governance quality shape investment readiness</li> <li>• Identify governance innovations that improve transparency, accountability, and coordination</li> <li>• Discuss decentralization and co-creation models that balance autonomy, coherence, and predictability</li> <li>• Highlight practical mechanisms that strengthen legitimacy and enable stable investment environments.</li> </ul>		
<p><b>15:45 – 16:15</b></p>	<p><b>COFFEE BREAK</b>  <b>Venue:</b> Claustro, University of Deusto</p>		
<p><b>16:15 – 17:15</b></p>	<p><b>SIMULTANEOUS SESSIONS</b>  <b>Venue:</b> Claustro, University of Deusto</p>		
	<table border="0" style="width: 100%;"> <tr> <td style="width: 50%; vertical-align: top;"> <p><b>16:15-17:15</b>  <b>Marketplace for Learning from the 2025 Bilbao Cohort &amp; Matchmaking I</b></p> <p><b>Sébastien Vauzelle &amp; Lisa Kurbiel</b></p> <p>The Marketplace is an interactive World Café-style space bringing together investors, DFIs, philanthropic actors, governments, and technical partners around emerging territorial finance initiatives and pipelines.</p> <p>The first segment focuses on learning from the 2025 Bilbao Cohort, featuring short “lightning exchanges” where selected participants share practical insights, outcomes, and lessons learned. These inputs highlight what has worked, what has evolved since Bilbao, and how early matchmaking conversations are translating into action.</p> <p>Participants rotate through small-group conversations in a World Café format, engaging directly with presenters and peers. They reflect on lessons shared, test relevance for their own contexts, and surface early opportunities for collaboration or replication across territories and instruments.</p> <p>The session creates visibility for ongoing work and strengthens connections across the ecosystem ahead of <i>Investment Matchmaking</i>. It acts as a bridge between past cohorts, current initiatives, and emerging country prototypes.</p> <p>The Exchange &amp; Showcase prioritizes openness, movement, and discovery, enabling direct engagement with real experiences and evolving financing approaches.</p> </td> <td style="width: 50%; vertical-align: top;"> <p><b>16:15-17:15</b>  <b>Country Prototype Development Session II</b>  <b>Turning Long-Term Territorial Plans into Bankable Opportunities</b></p> <p>This session marks the transition from strategic dialogue to hands-on design. Country teams will work in a dedicated, facilitated setting to translate long-term territorial development plans into structured, finance-ready concepts.</p> <p>Building on insights from the Leadership Roundtables and Strategic Exchange Labs, participants will begin to frame concrete financing challenges and identify priority opportunities grounded in their local context. 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## JUNE 9 - DAY 1 (Cont.)

### SHAPING THE ARCHITECTURE OF TERRITORIAL FINANCE



**17:15 – 17:30** **DAY 1 REFLECTIONS**  
**Venue:** Claustro Stage, University of Deusto



**Sebastien Vauzelle & Lisa Kurbiel**

- Key insights
- Initial prototype ideas after 2 hours of Prototype Development
- Priorities for day 2

**19:00** **EVENING RECEPTION**  
**Venue:** Euskal Museoa ([Gurutze Kalea, 10, Ibaiondo, 48006 Bilbao, Bizkaia](#))



## JUNE 10 - DAY 2

### FROM PROTOTYPES TO INVESTMENT PATHWAYS



**THEME:** System design to capital alignment: translating territorial prototypes into investable pathways

**OBJECTIVE:** Strengthen and refine territorial finance prototypes and connect them to real financing pathways by aligning governance, policy, and capital structures, preparing initiatives for structured engagement with investors, development finance institutions, and philanthropic partners.

**09:00 – 09:30** **SPARK TALK 2: “Catalyzing Capital for Communities and Local Systemic Transformation”**  
**Venue:** Paraninfo, University of Deusto



**09:30 – 10:30** **HIGH-LEVEL PANEL: “Systemic Change Starts Local: Financing Territorial Transformation”**  
**Venue:** Paraninfo, University of Deusto



- **Matilde Mordt**, UN Resident Coordinator in Serbia
- **Sergio Colina**, Director General for Development Policies, Ministry of Foreign Affairs, European Union and Cooperation, Government of Spain
- **Javier Cortés**, Director, Elankidetza, Basque Government
- **Stefano Marta**, Head of the Smart and Sustainable Cities Unit, OECD

**Focus:**

This panel explores how territorial approaches are reshaping the future of development finance. It brings together perspectives from cities, multilateral institutions, and global policy actors to reflect on how local systems can become the entry point for scalable investment and systemic transformation.

**Discussion themes:**

- Local governments as drivers of systemic change
- Aligning multilateral finance with territorial realities
- From fragmented interventions to place-based investment systems
- Conditions for scaling territorial finance globally

**10:30 – 10:45** **COFFEE BREAK**  
**Venue:** Claustro, University of Deusto



## JUNE 10 - DAY 2 (Cont.)

### FROM PROTOTYPES TO INVESTMENT PATHWAYS



10:45 –  
12:30

#### SIMULTANEOUS SESSIONS

**Venue:** Claustro, University of Deusto

**10:45 – 12:30**

#### Marketplace for Territorial Finance Exchange & Showcase II Sebastien Vauzelle & Lisa Kurbiel

The second segment of the Territorial Finance Exchange & Showcase highlights the evolution of initiatives emerging from the 2025 Bilbao Cohort, alongside a growing portfolio of additional territorial finance experiences from across regions and partner institutions.

This space brings together a broader ecosystem of initiatives at different stages of development, implementation, and scaling. Selected initiatives provide brief updates on progress, key results, and emerging financing pathways, offering a snapshot of how ideas are translating into practice across diverse contexts.

Participants move between open “market stalls” or initiative tables, engaging directly with initiative leads and technical partners. They explore design choices, enabling conditions, and early outcomes, while testing potential alignment with their own mandates, portfolios, or financing tools.

The format fosters direct exchange between initiative leads and investors, development finance institutions, philanthropic partners, governments, and technical actors. These conversations allow participants to explore lessons learned and identify opportunities for adaptation, scaling, or collaboration.

This segment reinforces the Exchange & Showcase as a central marketplace of the Bootcamp, connecting multiple generations of initiatives and partners into a shared space of learning and engagement.

Unlike formal panels or structured presentations, the format prioritizes openness, interaction, and discovery, creating a dynamic environment where experiences and potential partnerships can be explored in real time.

**10:45 – 12:30**

#### Country Prototype Development Session III Refining and Advancing Territorial Finance Prototypes

This session continues the Country Prototype Development process, shifting from initial structuring toward refinement and strengthening of emerging territorial finance concepts.

Country teams will further develop and deepen the prototypes initiated in Session I, working in a facilitated environment to test assumptions, improve coherence, and strengthen the technical and financial robustness of proposed mechanisms. The focus is on advancing early-stage concepts into more defined and credible territorial finance propositions.

Building on feedback from technical experts and insights from the Leadership Roundtables, Strategic Exchange Labs, and the broader Exchange & Showcase interactions, participants will refine the alignment between territorial priorities, financing structures, and implementation pathways. Particular attention will be given to identifying remaining gaps, clarifying institutional arrangements, and strengthening the investment logic underpinning each prototype.

This session also begins to orient prototypes toward external engagement, ensuring they are increasingly framed in terms that are relevant and understandable for potential financing partners ahead of the Investment Matchmaking sessions.

#### Participants:

- Country delegations (national and subnational government representatives)
- UN Country Teams
- Technical experts and facilitators (finance, governance, investment structuring, and sector specialists)
- Selected partners supporting prototype development and validation

12:30 –  
13:30

#### LUNCH

**Venue:** Claustro



*\*Description continues on next page\**

## JUNE 10 - DAY 2 (Cont.)

### FROM PROTOTYPES TO INVESTMENT PATHWAYS



13:30 –  
16:00

#### SIMULTANEOUS SESSIONS

**13:30-14:50**

##### **Strategic Exchange Labs**

**Venue:** Claustro Stage, University of Deusto

**13:30-13:50 | Lab 4: “Building an Effective Investment Narrative”**

**Ed Fletcher**, CEO, Shape History

**13:50-14:10 | Lab 5: “The Power of Networks and Community Intelligence in Territorial Financing”**

**Speakers:** Luigi Cavalitto and Inês Marques, Catalyst Now

**14:10-14:30 | Lab 6: “The Spanish Cooperation Fund for Water and Sanitation: A pioneering model connecting vulnerable communities, strategic partnerships and catalytic investment to scale up impact”**

**Speaker:** Monica Corrales, Director of Sectoral, European and Multilateral Cooperation, Spanish Agency for International Development Cooperation

**14:30 - 14:50 Lab 7: “Empowering Cities and Regions to Address the Climate Crisis: Science, Governance and Urban Transformation”**

**Speaker:** María José Sanz, Scientific Director, Basque Centre of Climate Change (BC3)

**15:00 - 16.00**

##### **Final Marketplace for Territorial Finance Exchange & Showcase**

**Venue:** Claustro, University of Deusto

The final Territorial Finance Exchange & Showcase serves as the closing marketplace of the Bootcamp, bringing together investors, development finance institutions, philanthropic actors, governments, and technical partners for a final round of exchange, visibility, and alignment.

This session consolidates learning from across the Bootcamp, with short “lightning exchanges” highlighting key insights, refined initiatives, and emerging territorial finance pipelines. It provides a final opportunity for participants to connect learnings across sessions and identify concrete areas of interest ahead of Investment Matchmaking.

Participants re-engage across the full set of initiatives in open exchange format, focusing on validation, prioritization, and potential next steps.

**13:30-16:00**

##### **Final Country Prototype Development Session: From Structured Prototypes to Investment-Ready Territorial Solutions**

**Venue:** Claustro, University of Deusto

This final Country Prototype Development session marks the culmination of the Bootcamp’s design process, bringing together the work undertaken across previous sessions into consolidated, investment-oriented territorial finance prototypes.

Country teams will refine and finalize their emerging proposals, with a focus on coherence, feasibility, and readiness for engagement with external financing partners. With the support of technical experts, participants will stress-test the structure of their financing mechanisms, clarify implementation pathways, and strengthen the articulation of value propositions and expected development outcomes.

The session emphasizes convergence and clarity – ensuring that each prototype reflects a realistic, structured, and communicable financing approach that can be effectively presented during the Investment Matchmaking sessions. Particular attention is given to aligning institutional roles, financing flows, and delivery mechanisms across stakeholders.

##### **Participants:**

- Country delegations (national and subnational government representatives)
- UN Country Teams
- Technical experts and facilitators (finance, governance, investment structuring, and sector specialists)
- Selected partners supporting prototype validation and investment readiness.

*\*Description continues on next page\**

## JUNE 10 - DAY 2 (Cont.)

### FROM PROTOTYPES TO INVESTMENT PATHWAYS



13:30 –  
16:00

#### SIMULTANEOUS SESSIONS (CONT.)



They surface where momentum is strongest, where alignment is emerging, and where additional technical or financial support could unlock progress. The format is designed to reinforce connections across the ecosystem, ensuring that ideas, prototypes, and initiatives developed throughout the Bootcamp are visible, understood, and connected to potential partners. It acts as a final bridge between learning, design, and investment engagement.

Unlike structured presentations, the session prioritizes openness, interaction, and discovery, enabling participants to connect across initiatives, sectors, and geographies in a dynamic and collaborative environment.

16:00 –  
16:15

#### COFFEE BREAK

Venue: Claustro, University of Deusto



16:15 –  
17:15

#### Peer Exchange World Tour: From Design to Investment Lessons & Policy Shifts Across 4 Regional Roundtables

Venue: Claustro, University of Deusto



This interactive “world tour” connects the 2025 and 2026 cohorts of joint programmes through four regional roundtables. Building on short, practical “lightning exchanges” from the 2025 cohort, project teams and partners will then move through facilitated small-group conversations to unpack what worked in implementation, what investment outcomes have materialised (or are close to closing), and what policy or regulatory changes were triggered.

The session is designed to accelerate peer learning, surface replicable approaches, and strengthen cross-regional connections ahead of subsequent matchmaking and partnership engagement.

\*Cohort of 2025

\*Cohort of 2026

##### Table I: Latin America & Caribbean

Colombia • Honduras • Costa Rica • Guatemala • Mexico

##### Table II – Asia & Eastern Europe

Nepal • Philippines • Cambodia • Thailand • Serbia

##### Table III – Africa & Middle East I

Jordan • Cabo Verde • Mozambique • Senegal • Mauritania

##### Table IV – Africa & Middle East II

Tanzania • Kenya • South Africa • Côte d'Ivoire

17:15 –  
17:25

#### DAY 2 REFLECTIONS

Venue: Claustro Stage, University of Deusto



##### Sebastien Vauzelle & Lisa Kurbiel

- Key insights and design after 2 hours of Prototype on day 1 and four hours and a half on final development on day 2
- Final reminders for day 3

18:00

#### Presentation of “The transformation of Bilbao” (Asier Abaunza, City Councilor)

Venue: Claustro, University of Deusto








## JUNE 11 - DAY 3

### FROM PROTOTYPES TO COMMITMENTS



**THEME:** “From territorial prototypes to investable commitments: activating pathways for financing local transformation”

**OBJECTIVE:** Connect country-led territorial finance prototypes with investors, development finance institutions, philanthropic partners, and strategic institutions to validate proposals, generate structured feedback, and catalyze early-stage financing and implementation commitments.

<b>08:15 – 08:30</b>	<b>OPENING REMARKS</b> <b>Venue:</b> Claustro Stage, University of Deusto		
	<ul style="list-style-type: none"> <li>• <b>Lisa Kurbiel</b>, Head of Secretariat United Nations Joint SDG Fund</li> <li>• <b>Sebastien Vauzelle</b>, Head of Secretariat United Nations Local2030 Coalition</li> </ul> <p><b>Content:</b> Framing the transition from prototype development to investment engagement and outlining the objectives of the final day: validation, alignment, and commitment-building across partners.</p>		
<b>08:30 – 09:30</b>	<b>PREPARATIONS:</b> Finalizing the countries’ interventions. <b>Venue:</b> Claustro, University of Deusto		
<b>09:30 – 10:15</b>	<b>COFFEE BREAK &amp; NETWORKING:</b> Informal exchange between country teams, investors, and DFIs. / Mindfulness moment. <b>Venue:</b> Claustro, University of Deusto		
<b>10:15 – 12:15</b>	<b>Financial Solutions for Territorial Transformations</b> Presentations of the Final Proposals <b>Venue:</b> Claustro, University of Deusto		
	<p>Country teams present their territorial finance prototypes to panels of investors, development finance institutions, and philanthropic partners in a structured pitch-and-feedback format.</p> <p>This session represents the core investment engagement moment of the Bootcamp, where structured prototypes are divided in two groups and tested against real capital perspectives.</p>		
	<b>ROOM A</b>  Costa Rica; Guatemala; Mexico; Mozambique; Senegal; Mauritania	<b>ROOM B</b>  Kenya; South Africa; Côte d’Ivoire; Cambodia; Thailand; Serbia	
	<b>FORMAT:</b> 7-minute country pitch + 5-minute structured feedback from investor panel		
	<b>EVALUATION DIMENSIONS</b> <ul style="list-style-type: none"> <li>• Financial viability and scalability</li> <li>• Governance and implementation readiness</li> <li>• Systemic coherence and policy alignment</li> <li>• Territorial transformation and development impact potential</li> </ul>	<b>PURPOSE</b>  To validate prototypes, refine investment logic, and identify concrete entry points for follow-up engagement and potential financing pathways.	
<b>12:15 – 12:45</b>	<b>CLOSING SESSION</b> <b>Venue:</b> Claustro Stage, University of Deusto		
	<ul style="list-style-type: none"> <li>• <b>Lisa Kurbiel</b>, Head of Secretariat, United Nations Joint SDG Fund</li> <li>• <b>Sebastien Vauzelle</b>, Head of United Nations Local2030 Coalition</li> <li>• <b>Javier Cortés</b>, Director, Elankidetzta, Basque Government</li> <li>• Ministry of Social Rights, Consumer Affairs and 2030 Agenda, Government of Spain</li> </ul>		

# University of Deusto Map

**Deusto**

**Facultades / Fakultateak / Faculties**

- CC. de la Salud / Osasun Zientziak / Health Sciences
- CC. Sociales y Humanas / Gizarte eta Giza Zientziak / Social and Human Sciences
- Educación y Deporte / Hezkuntza eta Kirola / Education and Sport
- Deusto Business School
- Derecho / Zuzenbidea / Law
- Ingeniería / Ingeniaritza / Engineering
- Teología / Teologia / Theology

**Edificios y espacios / Eraikinak eta espazioak / Buildings and spaces**

- Colegio Mayor / Basterve Nagusia / Hall of Residence
- CRAI Biblioteca / Liburutegia / Library
- DBS
- Deustobio
- Edificio Centenario / Mendueurenako eraikina
- Edificio Central / Eraikin Nagusia
- ESIDE

**Salas y espacios / Gelak eta espazioak / Rooms and spaces**

- Atrio / Atria
- Auditorio / Entzurgela / Auditorium
- Pedro Icaza y Argumendi Auditorio / Entzurgela / Auditorium
- Faculty Club
- Hno. Garate / Garate amaia / Brother Garate
- Ignacio Ellacuria
- Memoria Plaza
- Paraninfo / Paraninfoa / Main Hall
- Rafaela Ybarra
- Salón de Grados / Gradu Aretoa / Assembly Hall
- Turing

**Servicios Generales / Zerbitzu Orokorak / General Services**

- 1 Acción Social e Inklusio / Gizarte Ekintza eta Inklusio / Social Action and Inclusion
- 2 Agencia de Viajes / Bidaia-entzuz / Travel agency
- 3 Alerdija / Unibertsitate Ombudsperson
- 4 Becas / Bekaak / Grants
- 5 Copistería / Kopia-denda / Photocopying service
- 6 DeustoAlumnos
- 7 DeustoCampus
- 8 Dirección Económica Financiera / Ekonomia eta Finantza Zuzendaritza / Finance Office
- 9 Librería / Liburu-denda / Bookshop
- 10 Oficinas bancarias / Banku bulegoak / Banks
- 11 Relaciones Internacionales / Nazioarteko Harremanak / International Relations
- 12 Secretaría General de Grados y Postgrados / Gradu eta Graduonoko Idazkaritza Orokorra / General Secretariat for Undergraduate and Postgraduate Studies



**Claustro**



**Paraninfo**



**CRAI Building**



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